

## Media Release

### EXPANDED SHADFORTH FINANCIAL GROUP SIGNS PARTNERSHIP WITH BT'S WRAP PLATFORM FOR A FURTHER 3 YEARS

**June 2009:** BT Financial Group is pleased to announce it will extend its existing relationship to provide BT Wrap platform solutions to leading advice group Shadforth Financial Group for another three years.

Head of BT Wrap, Chris Freeman, said the new agreement lasts until 2012 and builds on an already strong, long standing partnership with the national group as it approaches its official launch under the Shadforth Financial Group brand on July 1.

"In our five year partnership with Shadforth Financial Group it's been exciting to watch the group grow in both size and quality to establish itself as one of the leading fee for service professional advice groups in the country," Mr Freeman said.

"We look forward to combining BT Wrap's strong platform capabilities with one of the fastest growing, quality –oriented advice groups to support Shadforth Financial Group throughout its next phase of growth."

From July, 12 separate advice firms will officially operate under the Shadforth Financial Group brand comprising the businesses formerly known as The Money Managers, Keysbrook Financial Services, Arnheim Gillard, Gannon Growden Schonell, Guest McLeod , Heraud Harrison, Douglas Wenck, Ellwood Barry McPherson, Kilkenny Rose, Taylor Shadforth, Shadforths Limited and Haintz Financial Services.

"BT Wrap's functionality and service quality combined with its track record of investing in service and product innovations are all critical capabilities for our business and represent a highly prized part of our relationship with BT," said Shadforth Financial Group Chief Executive, Tony Fenning.

"The fact BT Wrap remains the leading platform in delivering year-end tax statements is another significant consideration," said Mr. Fenning.

"This partnership brings together BT's leading edge platform with one of the country's largest and fastest-growing professional advice groups and is an exciting and powerful opportunity for both parties," he added.

#### Media enquiries:

Kate Gorman, Senior Media Relations Manager, BT Financial Group, Ph: 0402 348 820  
Tony Fenning, CEO, Shadforth Financial Group Limited, Ph: 0407 026 744



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